# NATIONAL BROKERS LIMITED 

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## Tea Auctioneers since 1948

## TEA MARKET REPORT - Sale 32 held on Monday $12^{\text {th }}$ December, 2022

CTC LEAF: 54,004 packages of Current Season teas on offer met with a strong demand which strengthened as the sale progressed.
BROKENS: Good Brokens met with a fairly good demand but were a little easier. Mediums witnessed fair demand but were easier with quality. Plain teas were less in demand and eased. There were fair withdrawals. BLF teas met with fair interest at steady rates but there were several withdrawals.
FANNINGS: Best Fannings were a strong feature of the sale and were well competed for resulting in higher rates. Good types were also well supported at last levels. Mediums witnessed fair interest and were about steady. Plain types met with some demand but were mostly easier and there were fair withdrawals. BLF teas met with fair interest at steady rates but there were several withdrawals.

CTC DUST: 12,556 packages of Current Season teas on offer met with good demand. Good liquoring Dusts attracted good demand but prices were easier by Tk.3/- to Tk.5/-. Mediums were well supported and were fully firm to slightly dearer closely following quality. Plain and BLF Dusts saw only some interest from buyers and prices declined with more withdrawals. Blenders lent good support with only fair interest from the Loose tea buyers.
COMMENTS: There were more buyers participating this week. As a result, there was some improvement in price levels. Blenders continued to be active particularly on the brighter liquoring teas whilst Loose tea buyers lent fair support, as a result of which withdrawals were a little less. Dusts sold well.
Our catalogue: (Sale 32) Avg: Tk 217.40, Sold 80.2\% \& (Sale 31) Avg: Tk 214.24, sold $75.4 \%$.


Offerings

|  | This Sale ( Sale 32 ) |  |  |  | Next Sale ( Sale 33 ) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Season 2 | 2-23 | Season 2 | 22 | Season 20 |  | Season | 021-22 |
| Type | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg |
| Leaf | 54,004 | 2,694,800 | 53,742 | 2,946,136 | 57,884 | 2,888,412 | 56,687 | 3,107,581 |
| Dust | 12,556 | 626,544 | 10,636 | 574,696 | 12,073 | 602,443 | 11,922 | 644,645 |
| Total | 66,560 | 3,321,344 | 64,378 | 3,520,833 | 69,957 | 3,490,854 | 68,609 | 3,752,226 |

Chittagong Auction Average: Sale 31
Season 2022/23: Tk. 205.53 \& Season 2021/22: Tk. 186.22


Weekly Sale

|  | For the Sale |  |  |  | Up-to-Date Sale |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Season 2021/22 |  | Season 2022/23 |  | Season 2021/22 |  |  | Season 2022/23 |  |  | (+/-) Season 2021/22 |  |
| Category | Qty. (kg) | Taka | Qty. (kg) | Taka | Qty. ( Kg ) | (\%) | Taka | Qty. ( Kg ) | (\%) | Taka | Qty. (Kg) | Taka |
| CTC LEAF | 2,023,521.0 | 181.01 | 1,884,762.0 | 200.23 | 51,225,288.4 | 78.3\% | 195.10 | 48,453,655.5 | 78.9\% | 196.77 | -2,771,632.9 | 1.66 |
| CTC DUST | 481,639.1 | 208.13 | 491,363.4 | 225.87 | 13,868,611.4 | 21.2\% | 211.58 | 12,900,299.8 | 21.0\% | 222.28 | -968,311.6 | 10.70 |
| Sub-Total | 2,505,160.1 | 186.22 | 2,376,125.4 | 205.53 | 65,093,899.8 | 99.6\% | 198.61 | 61,353,955.3 | 99.9\% | 202.13 | -3,739,944.5 | 3.52 |
| orthodox | 0.0 | 0.00 | 0.0 | 0.00 | 26,105.0 | 0.0\% | 104.44 | 0.0 | 0.0\% | 0.00 | -26,105.0 | -104.44 |
| Total | 2,505,160.1 | 186.22 | 2,376,125.4 | 205.53 | 65,120,004.8 | 99.6\% | 198.57 | 61,353,955.3 | 99.9\% | 202.13 | -3,766,049.5 | 3.56 |
| Green Tea | 56.0 | 1,562.68 | 36.0 | 1,631.94 | 10,591.4 | 0.0\% | 480.93 | 2,857.5 | 0.0\% | 516.38 | -7,733.9 | 35.45 |
| Oolong Tea | 0.0 | 0.00 | 5.0 | 2,000.00 | 0.0 | 0.0\% | 0.00 | 13.5 | 0.0\% | 1,846.30 | 13.5 | 1,846.30 |
| Yellow Tea | 0.0 | 0.00 | 0.5 | 2,700.00 | 20.0 | 0.0\% | 1,400.00 | 2.5 | 0.0\% | 2,600.00 | -17.5 | 1,200.00 |
| Total | 2,505,216.1 | 186.26 | 2,376,166.9 | 205.56 | 65,130,616.2 | 99.6\% | 198.62 | 61,356,828.8 | 99.9\% | 202.14 | -3,773,787.4 | 3.53 |
| Other (s) | 0.0 | 0.00 | 0.0 | 0.00 | 250,891.2 | 0.4\% | 163.74 | 43,126.3 | 0.1\% | 129.18 | -207,764.9 | -34.56 |
| G.Total | 2,505,216.1 | 186.26 | 2,376,166.9 | 205.56 | 65,381,507.4 | 100.0\% | 198.49 | 61,399,955.1 | 100\% | 202.09 | -3,981,552.3 | 3.61 |

Buyer Purchase Analysis

| For the Sale |  |  |  |  |  |  | Up-to-Date Sale |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Season 2021/22 |  | Season 2022/23 |  | Season 2021/22 |  | Season 2022/23 |  |  | ( $+/$-) Season 2021/22 |  |  |
| Buyer | Qty. ( $\mathrm{Kg}_{\mathrm{g}}$ ) | Taka | Qty. (kg) | Taka | Qty. (kg) | (\%) | Taka | Qty. ( $\mathrm{Kg}_{\mathrm{g}}$ ) | (\%) | Taka | Qty. (Kg) | Taka |
| Export | 0.0 | 0.00 | 0.0 | 0.00 | 24,143.6 | 0.04\% | 199.24 | 10,984.8 | 0.02\% | 208.76 | -13,158.8 | 9.53 |
| Internal | 2,505,216.1 | 186.26 | 2,376,166.9 | 205.56 | 65,357,363.8 | 99.96\% | 198.49 | 61,388,970.3 | 99.98\% | 202.09 | -3,968,393.5 | 3.61 |
| Grand Total | 2,505,216.1 | 186.26 | 2,376,166.9 | 205.56 | 65,381,507.4 | 100.00\% | 198.49 | 61,399,955.1 | 100.0\% | 202.09 | -3,981,552.3 | 3.61 |

Crop of Major Tea Producing \& Exporting Countries

| Country | Month | 2020 | 2021 | 2022 | $(+/-)$ | 2021 | 2020 | 2021 | $\mathbf{2 0 2 2}$ |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $(+/-) 2021$ |  |  |  |  |  |  |  |  |  |
| Bangladesh * | October | 11.49 | 14.58 | 11.38 | -3.20 | 68.94 | 79.33 | 75.21 | -4.12 |
| Sri Lanka | October | 23.9 | 24.1 | 18.6 | -5.5 | 225.4 | 258.9 | 211.4 | -47.5 |
| North India | October | 155.5 | 171.6 | 141.9 | -29.7 | 854.3 | 953.1 | 950.9 | -2.2 |
| South India | October | 20.2 | 21.4 | 18.8 | -2.6 | 180.2 | 203.3 | 194.4 | -8.9 |
| All India | October | 175.7 | 193.0 | 160.7 | -32.3 | 1034.5 | 1156.4 | 1145.3 | -11.1 |
| Kenya | July | 36.5 | 34.7 | 33.9 | -0.9 | 377.0 | 308.8 | 304.2 | -4.6 |

## General + Other Market(s) This/Last Week

## KOLKATA SALE 49- $7^{\mathrm{TH}} / 8^{\mathrm{TH}} \boldsymbol{\&} \boldsymbol{9}^{\mathrm{TH}}$ DECEMBER, 2022

CTC: There was improved demand for better and better medium Assams compared to the previous week although levels eased further. Bolder brokens were a weak feature of the sale with very little export interest. The remainder met with good demand at barely steady to easier rates. Better Dooars were irregular around last whilst plainer categories were irregular and easier. Export interest was subdued. Local buyers were active on the Dooars.

| Tea Category USC/KG | Brokens | Fannings | Dusts |
| :--- | :--- | :--- | :--- |
| BEST ASSAMS | $339-399$ | $327-375$ | $339-399$ |
| GOOD ASSAMS | $278-315$ | $266-302$ | $278-315$ |
| MED ASSAMS | $194-230$ | $181-218$ | $194-230$ |
| BEST DOOARS | $278-302$ | $278-290$ | NA |
| GOOD DOOARS | $230-266$ | $230-266$ |  |
| MED/PLN DOOARS | $157-206$ | $157-206$ |  |
|  |  |  |  |

## SILIGURI SALE 49- $7^{\mathrm{TH}}$ DECEMBER, 2022

LEAF: Good demand. Best/good sorts were firm to occasionally dearer. Remainder were steady to easier following quality. DUST: Good demand at last levels. Buying Pattern: Internal- Main stay. Blenders - Operated.

| CTC/Quotations (USC/KG) | Brokens(USC/kg) | Fannings(USC/kg) | Dust (USC/kg) |
| :--- | :--- | :--- | :--- |
| GOOD / BEST | $248-399$ | $248-387$ | $242-315$ |
| MEDIUM / BETTER <br> MEDIUM | $181-242$ | $188-242$ | $188-230$ |
| COMMON / BLF | $133-175$ | $139-181$ | $145-181$ |

## COONOOR SALE 49-9 ${ }^{\text {TH }}$ DECEMBER, 2022

DEMAND: - Good demand, especially as the sale progressed but however at erratic price levels across the teas on offer. MARKET: - The total CTC leaf teas sold this week was $85.09 \%$ ( 1067849.79 kgs ) of the total offering of 1254957.36 Kgs . The major blenders were once again the mainstay of the market and absorbed around $60.31 \%$ of the total CTC leaf sold quantity. Exporters were fairly active on the range of teas on offer.

| CTC <br> Leaf(USC/KG) | Best | Good | Better Medium | Medium | Plain |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Larger Brokens | $158-188$ | $129-150$ | $125-128$ | $109-123$ | $103-108$ |
| Medium Brokens | $167-220$ | $142-166$ | $136-140$ | $126-134$ | $109-125$ |
| Smaller Brokens | $168-232$ | $149-167$ | $139-146$ | $128-138$ | $117-127$ |
| Fannings | $177-238$ | $158-168$ | $138-157$ | $127-137$ | $116-126$ |

## MOMBASA SALE 48- $5^{\mathrm{TH}} / 6^{\mathrm{TH}} \& 7^{\mathrm{TH}}$ DECEMBER, 2022

There was improved demand for the 222,656 packages ( $15,013,077.50$ kilos) in the market with $26.77 \%$ remaining unsold.

| CTC QUOTATIONS | BP1 - USC | PF1 - USC | PD - USC | D1 - USC |
| :--- | :--- | :--- | :--- | :--- |
| Best | $265-496$ | $286-316$ | $271-304$ | $270-325$ |
| Good | $270-301$ | $280-298$ | $270-288$ | $270-284$ |
| Good Medium | $266-297$ | $274-291$ | $270-276$ | $270-279$ |
| Medium (KTDA) | $250-291$ | $244-274$ | $258-268$ | $245-268$ |
| Medium (Plantations) | $200-299$ | $208-242$ | $216-240$ | $210-245$ |
| Lower Medium | $135-245$ | $150-233$ | $154-228$ | $140-212$ |
| Plainer | $103-187$ | $120-212$ | $122-202$ | $125-185$ |

